



GRALIMEX

COMPANY PROFILE

WWW.GRALIMEX.COM

+84 (237) 8655 789

contact@gralimex.com

QRX3+C2, Thanh Hoa, Vietnam

AGENDA

PAGE 04	About Gralimex	
PAGE 06	Export Revenue	
PAGE 08	Mission and Vision	
PAGE 09	MD2 pineapple propagation	
PAGE 10	Canned Products	
PAGE 15	Animal feeds	
PAGE 23	Test reports	



GRALIMEX IMPORT EXPORT JOINT STOCK COMPANY



GRALIMEX JSC

Company	<i>GRALIMEX IMPORT EXPORT JOINT STOCK COMPANY</i>
VN Tax code	<i>2802441771</i>
Address	<i>Street 4, Quang Hung Ward, Thanh Hoa City, Thanh Hoa Province, Vietnam</i>
Representative	<i>LE TUAN MINH</i>
Established	<i>2017</i>



Call for Information
+84 237 8655 789

Quality – Trust – Prosperous Cooperation



30+ COUNTRIES EXPORTED

Gralimex products are exported to more than 30 countries worldwide. Our key markets include: Europe, Middle East, Russia, Japan, Korea etc.

Our main products include: canned fruits and animal feeds. Canned fruits include: pineapple, lychee etc. Animal feeds are being exported to many countries such as Japan, Korea, India...



ANIMAL FEEDS

Agricultural
by-products



CANNED PRODUCTS

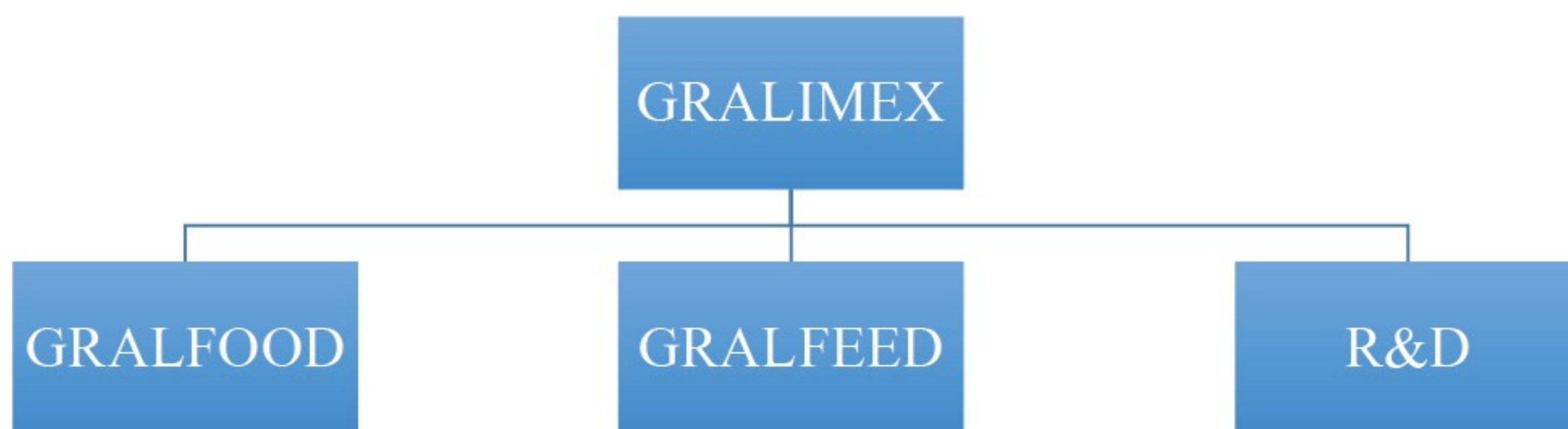
Pineapple, Lychee,
Cucumber, etc



PLANT PROPAGATION

MD2 pineapple prop-
agation

COMPANY ORGANIZATIONAL CHART

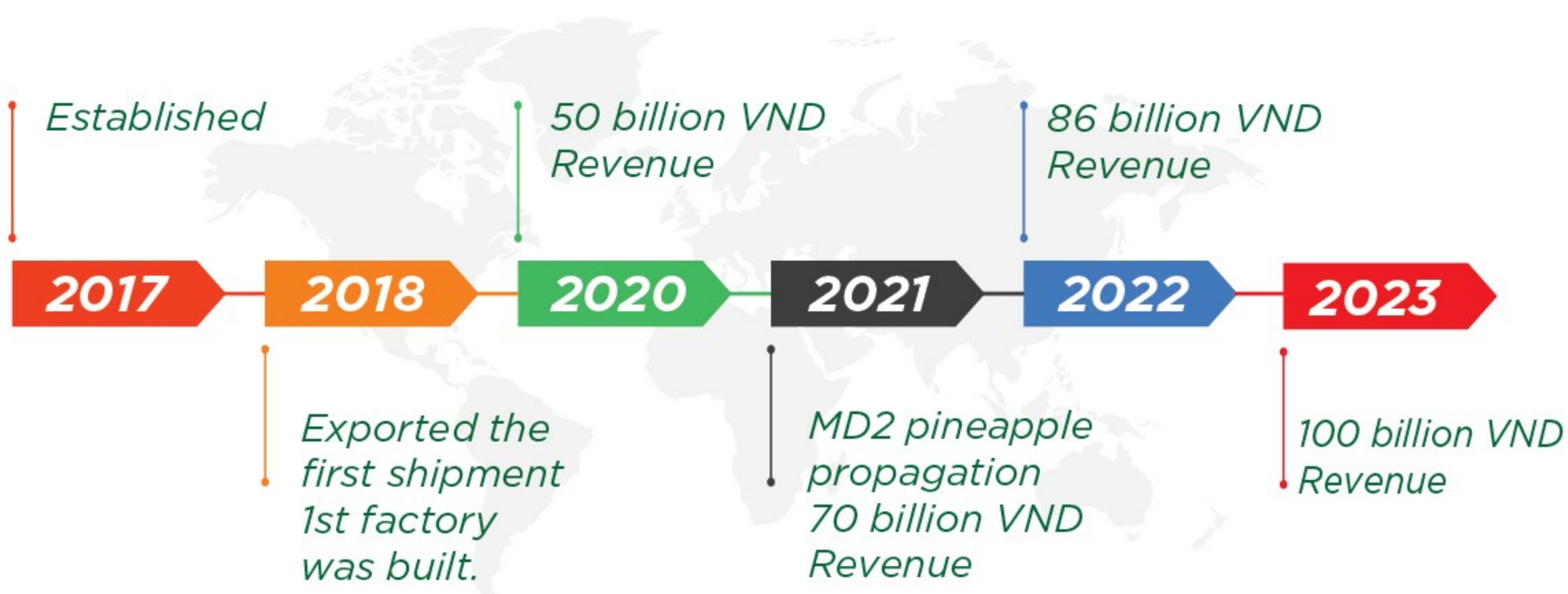


01 factory
Processing capacity
20.000 tons/year
Materials area ~ 70 ha

01 factory
Processing capacity
30.000 tons/year
Materials area ~ 50 ha

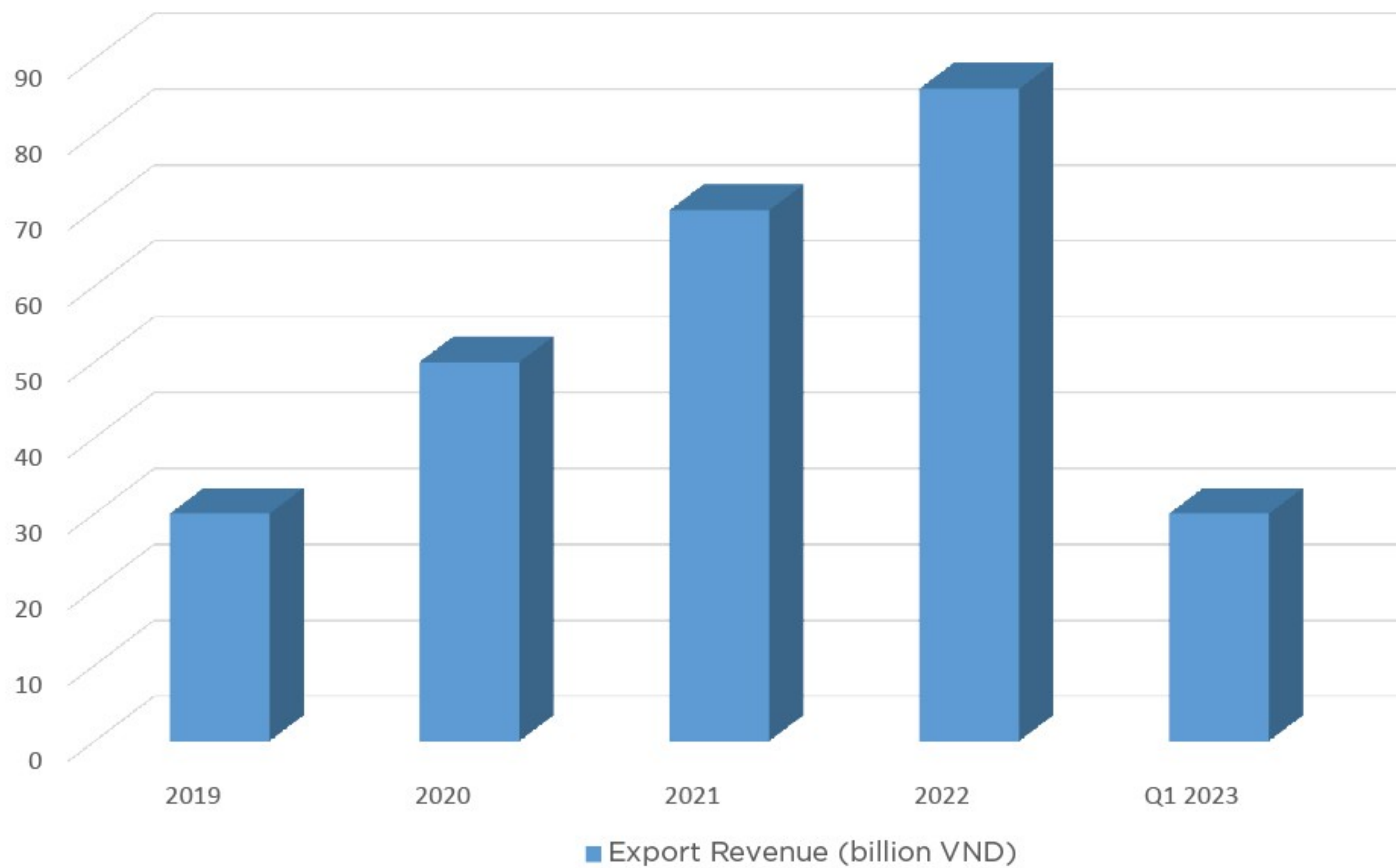
Develope and apply
biotechnology in
processing animal feeds.
MD2 pineapple propagation

DEVELOPMENT HISTORY

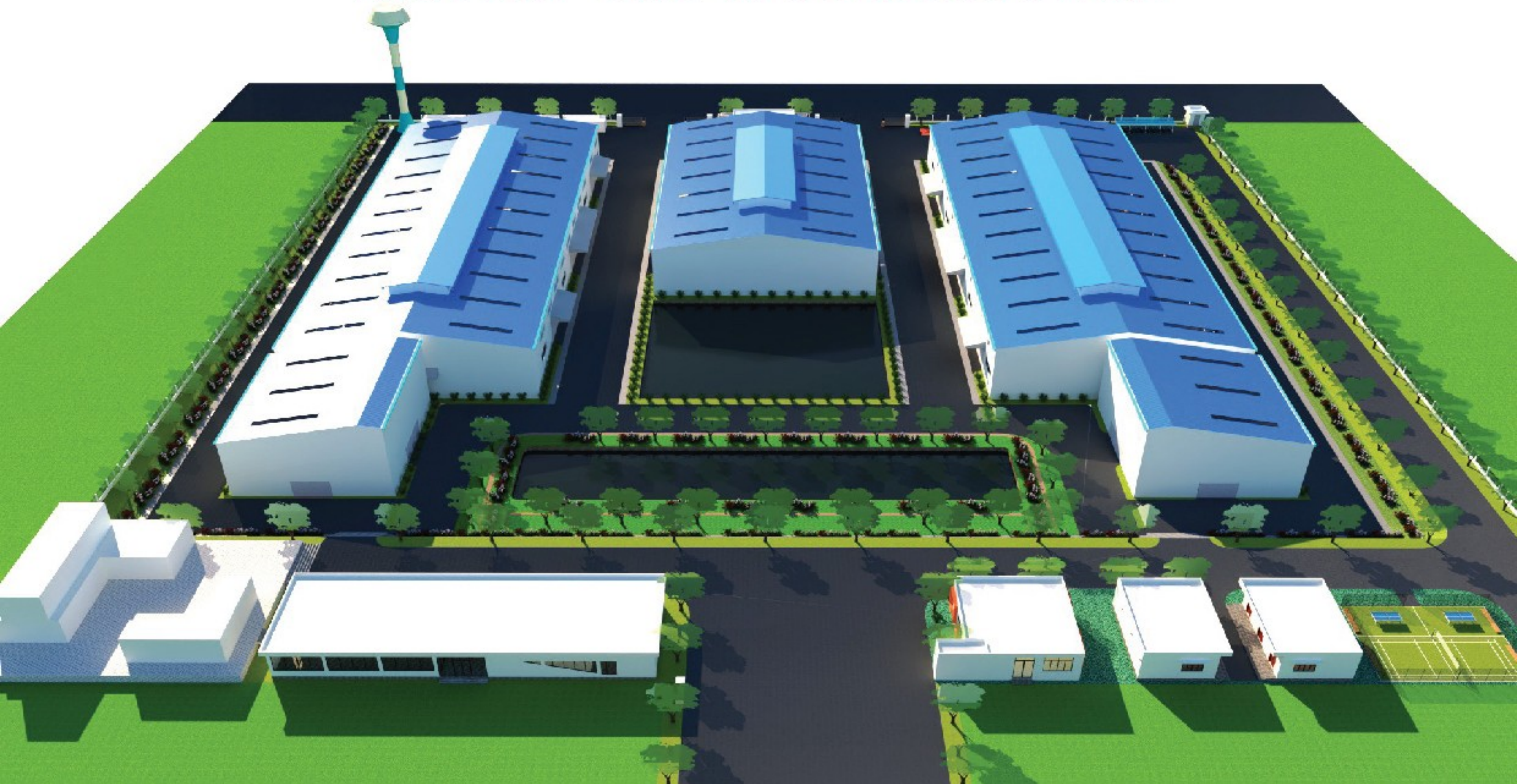


EXPORT REVENUE IN THE LAST 5 YEARS

Export Revenue (billion VND)



FACTORY UNDER CONSTRUCTION



HA TRUNG - THANH HOA

MISSION AND VISION



“
Quality
Trust
Prosperous
Cooperation

MISSION

Towards a high-value agricultural industry, bringing value to farmers. Bringing high-value products to consumers, improving the value of Vietnamese agricultural products.

VISION

By 2030, exports to 50 countries and regions. The production process is closed, modern, green and sustainable.

ABOUT US

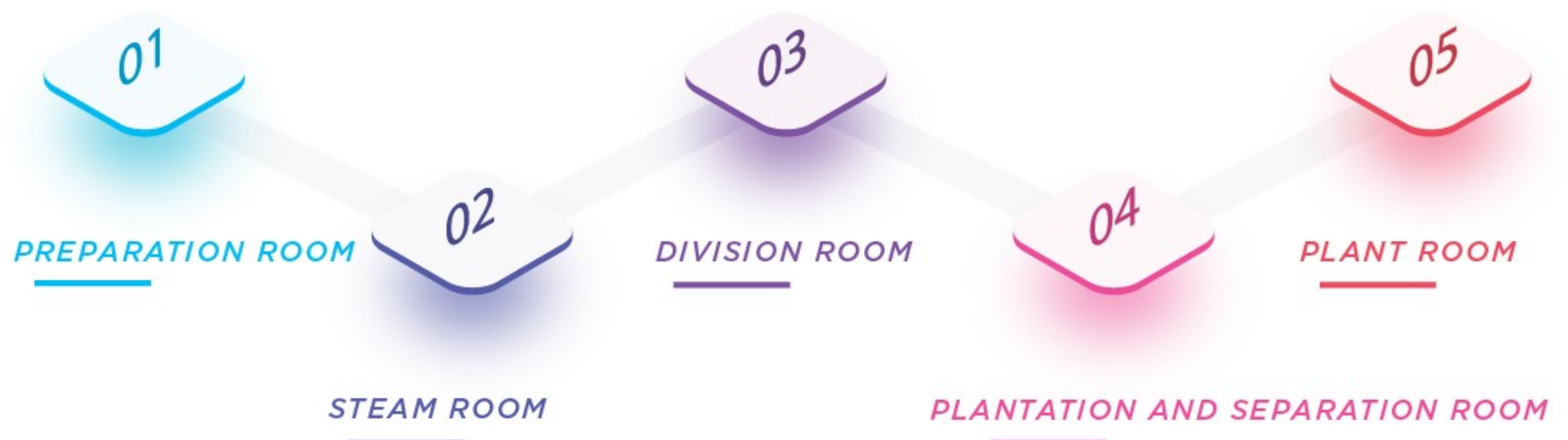
Gralimex is a Manufacturer - Trading of canned products such as pineapple, lychee, sweet corn, cocktail, cucumber... total mixed ration feed (TMR), produces animal feeds from agricultural by-products.

Our products are available in high quality standard markets such as Japan, Korea, Australia, EU countries, America etc.



Quality – Trust – Prosperous Cooperation

MD2 PINEAPPLE PRODUCTION PROCESS



Reach 60000 trees by May 2023

CANNED FOOD



Canned Pineapple



Pickled Cucumber



Canned Sweet Corn



Canned Lychee



Canned Cocktails

Quality – Trust – Prosperous Cooperation

CANNED PINEAPPLE

Fresh pineapple after harvest is peeled, sliced as required and stored in light syrup, completely isolated from the air.

Products are stored in metal cans, packed in cartons.



ADVANTAGE

- ✓ Can be preserved for a long time without damaging the product as well as affecting the product quality.
- ✓ Use for beverages or processed foods or in the F&B industry.
- ✓ Can be used in winter or seasons when fresh pineapple is not available.
- ✓ Export to cold countries in long shipping times of many months.

Defect:

The only disadvantage of canned fruit is that it is partially affected in taste, only ensuring that it is close to fresh fruit.



EXP: 24 months



CANNED LYCHEE

Fresh lychee after harvest is peeled, sliced as required and stored in light syrup, completely isolated from the air.

Products are stored in metal cans, packed in cartons.

ADVANTAGE

- ✓ Can be preserved for a long time without damaging the product as well as affecting the product quality.
- ✓ Use for beverages or processed foods or in the F&B industry.
- ✓ Can be used during winter or seasons when fresh lychees are not available.
- ✓ Export to cold countries in long shipping times of many months.

Defect:

The only disadvantage of canned fruit is that it is partially affected in taste, only ensuring that it is close to fresh fruit.

EXP: 24 months



Quality – Trust – Prosperous Cooperation

CANNED PLUM

Fresh tropical red plum after harvest is peeled, sliced as required and stored in light syrup, completely isolated from the air.

Products are stored in metal cans, packed in cartons.



ADVANTAGE

- ✓ Can be preserved for a long time without damaging the product as well as affecting the product quality.
- ✓ Canned plum is a completely new product, it is widely used in concoctions in the F&B industry.
- ✓ Canned plums can be used all year round instead of only one season, late spring and early summer.

Defect:

The only disadvantage of canned fruit is that it is partially affected in taste, only ensuring that it is close to fresh fruit.

EXP: 24 months



PICKLED CUCUMBER

Baby cucumbers after picking are washed and pickled in sealed glass bottles. Thanks to the natural fermentation process, cucumbers are preserved for a long time and give an impressive taste.

ADVANTAGE

- ✓ Can be preserved for a long time without damaging the product as well as affecting the product quality.
- ✓ Pickled cucumber is a popular product of the Western, it is suitable for mixing with Western dishes or wine.
- ✓ Pickled cucumbers have a strong, nutty, crunchy flavor that helps the digestive system work better.
- ✓ Pickled cucumber is easy to store and transport, is a popular product and widely sold in supermarkets



EXP: 12 months

Quality – Trust – Prosperous Cooperation

ANIMAL FEED



The animal feed products provided by Gralimex include pellets, silage, dried... from raw materials such as sweet corn, pineapple skin, elephant grass, cassava and agricultural by-products.



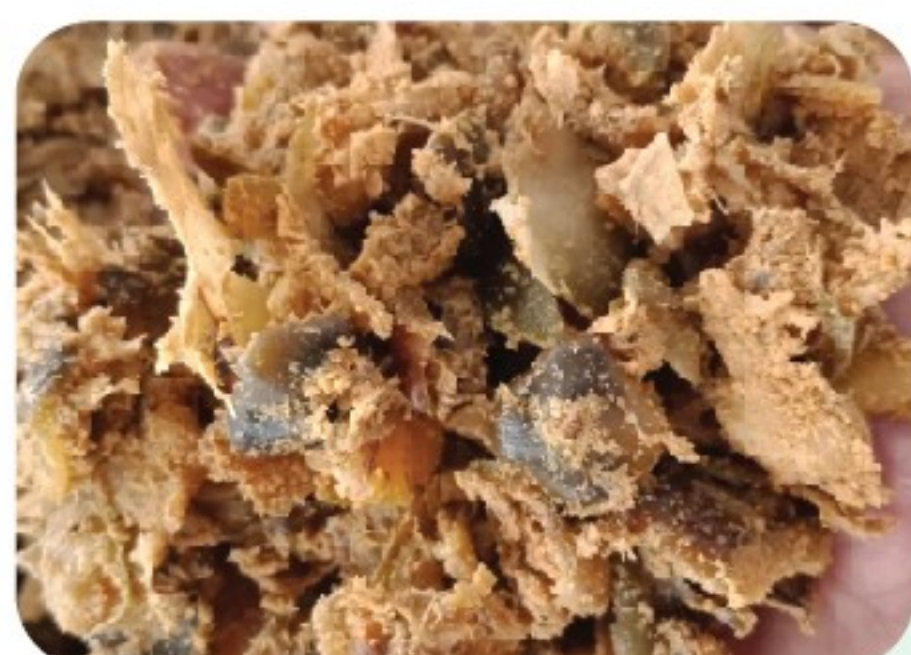


PINEAPPLE PEEL

Pineapple peel is an agricultural by-product in the processing of canned pineapple.

Pineapple peel has high nutritional content, suitable for most types of cattle such as cows, buffaloes, goats, sheep...

The main products from pineapple peel can be mentioned as silage pineapple peel, dried pineapple peel and pelleted products.



Quality – Trust – Prosperous Cooperation



CASAVA RESIDUE

Cassava residue is the residue of cassava roots after pressing starch at processing plants.

The remaining cassava residue has a higher starch content than plants and many other nutritional components.

Cassava residue can be silage (over 12 months), dried, pelleted, baled as required.

* Incubation for more than 12 months or drying will completely lose the cyanide in cassava.





CASAVA LEAF

Cassava leaves are agricultural by-products with high value and large output, accompanied by the production of cassava roots for starch. Fresh cassava leaves are not commonly used as animal feed, but dried cassava leaves are a widely used animal feed.

Dried cassava leaves, after being pressed into pellets, are easy to use, have high nutritional content, and are suitable for all kinds of livestock.



Quality – Trust – Prosperous Cooperation



ELEPHANT GRASS

Elephant grass is a popular fodder in tropical countries.

There are elephants that are easy to grow, high yield, easy to use.

The main products are fresh grass and elephant grass silage, in which the main finished product of Gralimex is silage. Fermented products can be preserved for a long time with little damage.



Elephant grass silage



CORN COB

Corn cob is a low-nutrient product, often used for the purposes of mixing with other feeds or mixing floating feed in aquaculture.

In addition, due to its high porosity, cob pellets are also used to spread barns and keep livestock warm.

The main products of corn cob are cob pellets, cob crushed bales.



Quality – Trust – Prosperous Cooperation



CORN SILAGE

Currently, Corn is widely used in livestock production due to its high nutritional content, high starch content and dry protein content of up to 4%.

Corn is a corn plant that is harvested whole, about 90 days, with green leaves, containing the most nutrients.

The main products from corn are corn silage, dried and pelleted (easy to transport).





SUGARCANE BAGASSE

Dried bagasse is obtained in abundance in the sugar industry.

Dried bagasse has a limited nutritional content, but due to the residual sugar in bagasse, it is easy to ferment when stored.

Bagasse after fermentation is very good for the digestive system of animals, so it is often used widely. Even in Japan - fermented bagasse is also used for human consumption as a dietary supplement and fiber-fission probiotics.

The main products from bagasse being distributed today are bagasse pellets and fermented bagasse (black bagasse).

Quality – Trust – Prosperous Cooperation



SAMPLE OF OUR TEST REPORT

Please contact for all reports

 			
Report N°: 1807200072		Page N°: 1/ 3	
			
		Ho Chi Minh City, Date: July 20, 2018	
ANALYSIS REPORT		REF. NO.: FDL18/06836	
CLIENT'S NAME	: GRALIMEX IMPORT EXPORT JSC		
CLIENT'S ADDRESS	: NO. 4, QUANG HUNG WARD, THANH HOA CITY, THANH HOA PROVINCE		
The following sample(s) was/were submitted and identified by the client as:			
Sample description	: CANNED FOOD		
Number of sample	: 01 sample		
Sample characterisation/ condition	: Sample in full label packaging (tin can)		
Client's reference	: CANNED PINEAPPLE IN LIGHT SYRUP		
Date sample(s) received	: July 13, 2018		
Testing period	: July 13 – July 20, 2018		
Test requested	: As applicant's requirement		
Test result	: Please refer to the next page(s)		



SGS HACCP



GRALIMEX IMPORT EXPORT JSC

Quang Hung Ward, Thanh Hoa city, Thanh Hoa, Vietnam

Phone: +84 237 8655 789

Email: contact@gralimex.com

Website: www.gralimex.com